

# **RJ REYNOLDS**

TOBACCO COMPANY

COPY

J. CAMPBELL / ROU 1610  
PROMOTIONAL COORDINATOR

8899 MAIN STREET  
WILLIAMSVILLE, NY 14221  
(716) 634-4179  
FAX (716) 634-3145

July 9, 1998

**RJR Account #375878**

Mr. P. Cox  
McLANE NE

**SALEM TEAR TAPE PROMOTION #800438: AUGUST**

Dear Paul:

Attached is **August** Retail Customer List for *Salem .30¢ Tear Tape* product distribution. No displays are required, as retailers will utilize *Salem 40-Pack Displays* they received with the July Salem Tear Tape distribution. Ship the number of cartons per brand style to your participating retail accounts as identified on the attached Customer List.

**\*\*\*NO PRODUCT ORDERS HAVE BEEN PLACED FOR THIS DRIVE PERIOD.  
UTILIZE ANY RESIDUAL BRAND STYLE QUANTITIES FROM JULY PRODUCT  
DISTRIBUTION TO MEET AUGUST DISTRIBUTION AS NEEDED\*\*\***

**BRAND STYLES:**

**SALEM: FF KG / FF 100 / LT KG / LT 100**

**RETAIL DISTRIBUTION DATE:**

**WEEK OF AUGUST 10, 1998**

PARTNERS 'BONUS' REPORTING DESCRIPTION

**S A L \_ 9 8 \_ . 3 0 / \_ 1 P K \_**

Sincerely,

*Judy*

J. Campbell  
Promotional Coordinator / 1610

/jc

cc: S. Schawlm

R. Donahue

Enc. Retail Customer List

AUGSAL.DOC

*Coastal Mart  
Removed*

51852 8286

# Salem '98

## 30¢ Off Pack Promotion

**NOW  
OFF-INVOICE**

- Available 2nd week of month, Salem King, LT King, FF 100's, LT 100's
- All displays/POS available for order in "eaches"

### 40-PACK SHIPPER DISPLAY



item #541964

- Small footprint
- Shipped pre-assembled with product and paster
- Price discount clearly communicated



item #541970

- Comes packed in shipper display

SALEM '98 SNIPED PASTER

### SALEM SNIPED PACK REPLICA POS

**NEW  
FOR  
'98!**



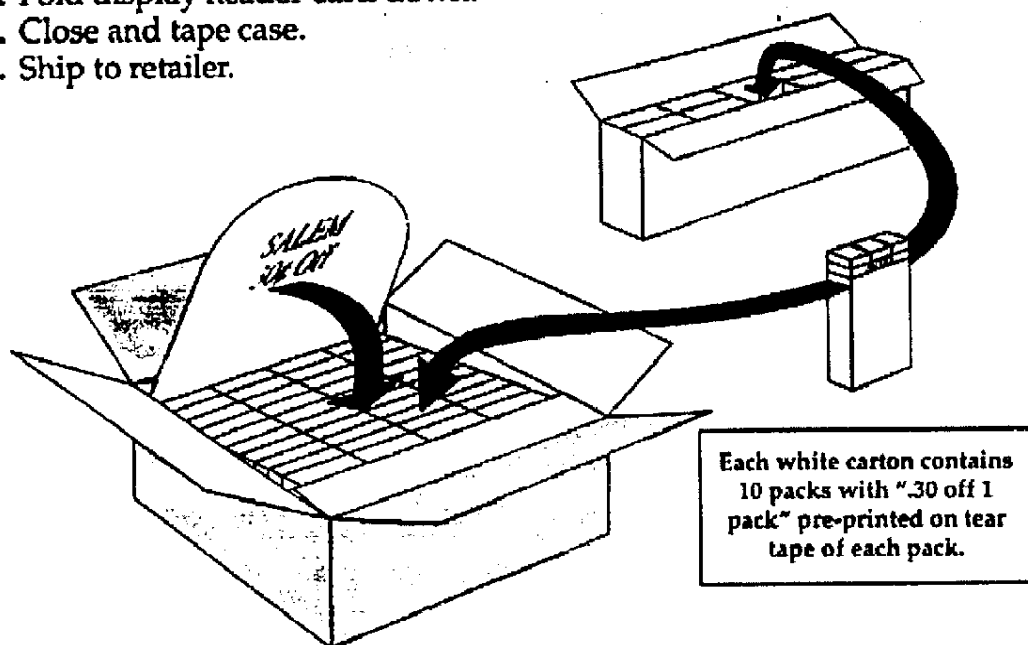
item #541973

- Impactful 3-D pack replicas
- Designed to increase awareness in self-service and non self-service locations
- Must be ordered separately from shipper display

51852 8287

**WHOLESALE PACKING INSTRUCTIONS****SALEM TEAR TAPE 3RD QTR. '98****August SALEM 30¢ OFF 1 Pack Tear Tape****STEPS**

1. Open SALEM 30¢ OFF 1 pack shipping case.
2. Place 40 packs of "tear tape" product in display.
3. Load 10 packs of same brand style in each row.
4. Fold display header card down.
5. Close and tape case.
6. Ship to retailer.



Item# 541864

MSA Promotion Reporting Description: SAL\_98\_30/1\_PK\_

Brand Style	King	100	LT King	LT 100		
Number of Cartons	Ship Number As Indicated					

7  
6/3/98

51852 8288

ROUs: 1110 / 1210 / 1310 / 1710 / 6710 - DISTRIBUTE TO APPROPRIATE RJR CHAIN MANAGERS																	
McLANE NE			#/ CARTONS SALEM MENTHOL KING (UPC #12300-24194)														
AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (#808)																	
RETAIL DISTRIBUTION DATE: 8/10/98				NUMBER OF DISPLAYS PER GROUP PER STATE													
CHAIN NAME	NO. OF STORES	#/ CARTONS TO SHIP TO EACH ACCOUNT	TOTAL #/ CARTONS	CT	DE	MA	MD	MI	NH	NJ	NY	OH	C U Y A H O G A	PA	RI	VT	
A-PLUS/ SUNOCO	311	See List	808	1	2	39			2	36	168	1		555	4		
CHESTNUT MOBIL	7	See List	7	3							4						
COASTAL MART	23	See List	136	← Removed per 89 D Baumgartner													
COOKS CONVENIENT	6	See List	8								8						
EXPRESS MART	44	2	88								88						
J MART	7	1	7								7						
KRAUSZERS	5	See List	11	11													
MANLEYS	12	1	12								12						
MOBIL / ON THE RUN	34	See List	54	5							46				3		
7/11-HANDEE MART	51	See List	173									9	39	125			
SAM'S CLUBS	16	See List	256					256									
INDEPENDENTS & SMALL CHAINS	20	See List	38	1		2				19	12			4			
TOTALS	536		1598	21	2	41	0	256	2	144	345	10	39	731	7	0	

ROUS: 1110 / 1210 / 1310 / 1710 / 6710 - DISTRIBUTE TO APPROPRIATE RJR CHAIN MANAGERS

McLANE NE

#/ CARTONS SALEM MENTHOL 100 (UPC #12300-24195)

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (#808)

RETAIL DISTRIBUTION DATE: 8/10/98

NUMBER OF DISPLAYS PER GROUP PER STATE

CHAIN NAME	NO. OF STORES	# CARTONS TO SHIP TO EACH ACCOUNT	TOTAL # CARTONS	CT	DE	MA	MD	MI	NH	NJ	NY	OH	PA	RI	VT
A-PLUS/SUNOCO	311	See List	549	1	1	34			2	30	122	1	354	4	
CHESTNUT MOBIL	7	See List	5	3							2				
COASTAL MART	23	See List	<del>58</del>							39			29		
COOKS CONVENIENT	6	See List	8								8				
EXPRESS MART	44	2	88								88				
J MART	7	1	7								7				
KRAUSZERS	5	See List	8	8											
MANLEYS	12	See List	10								10				
MOBIL / ON THE RUN	34	See List	41	4							34			3	
7/11-HANDEE MART	51	See List	119									2	30	87	
SAM'S CLUBS	16	See List	256					256							
INDEPENDENTS & SMALL CHAINS	20	See List	20	1		1				5	9		4		
TOTALS	536		1179	17	1	35	0	256	2	74	280	3	30	474	7 0

ROUS: 1110 / 1210 / 1310 / 1710 / 6710 - DISTRIBUTE TO APPROPRIATE RJR CHAIN MANAGERS

**McLANE NE**

#/ CARTONS SALEM MEN LIGHT KG (UPC #12300-24196)

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (#808)

RETAIL DISTRIBUTION DATE: 8/10/98

RETAIL DISTRIBUTION DATE: 8/10/98				NUMBER OF DISPLAYS PER GROUP PER STATE													
CHAIN NAME	NO. OF STORES	#/CARTONS TO SHIP TO EACH ACCOUNT	TOTAL # CARTONS	CT	DE	MA	MD	MI	NH	NJ	NY	OH	PA	RI	VT		
A-PLUS/ SUNOCO	311	See List	1112	2	4	56			4	45	235	1	756	9			
CHESTNUT MOBIL	7	See List	12	4							8						
COASTAL MART	23	See List	<del>12</del>							81			68				
COOKS CONVENIENT	6	See List	13								13						
EXPRESS MART	44	2	88								88						
J MART	7	1	7								7						
KRAUSZERS	5	See List	17	17													
MANLEYS	12	See List	19								19						
MOBIL / ON THE RUN	34	See List	93	5							85			3			
7/11-HANDEE MART	51	See List	286									21	60	205			
SAM'S CLUBS	16	See List	256					256									
INDEPENDENTS & SMALL CHAINS	20	See List	54	1		5				24	17			7			
TOTALS	536		2106	29	4	61	0	256	4	150	472	22	60	1036	12	0	

ROUs: 1110 / 1210 / 1310 / 1710 / 6710 - DISTRIBUTE TO APPROPRIATE RJR CHAIN MANAGERS

McLANE NE

#/ CARTONS SALEM MENTHOL LT 100 (UPC #12300-24197)

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (#808)

RETAIL DISTRIBUTION DATE: 8/10/98

NUMBER OF DISPLAYS PER GROUP PER STATE

CHAIN NAME	NO. OF STORES	#/ CARTONS TO SHIP TO EACH ACCOUNT	TOTAL #/ CARTONS	CT	DE	MA	MD	MI	NH	NJ	NY	OH	C U Y A H O G A	PA	RI	VT
A-PLUS/ SUNOCO	311	See List	633	1	1	36			2	27	155	1		406	4	
CHESTNUT MOBIL	7	See List	9	3							6					
COASTAL MART	23	See List	<del>34</del>							53				31		
COOKS CONVENIENT	6	See List	13								13					
EXPRESS MART	44	2	88								88					
J MART	7	1	7								7					
KRAUSZERS	5	See List	12	12												
MANLEYS	12	See List	12								12					
MOBIL / ON THE RUN	34	See List	50	4							43				3	
7/11-HANDEE MART	51	See List	194									13	46	135		
SAM'S CLUBS	16	See List	256					256								
INDEPENDENTS & SMALL CHAINS	20	See List	31	1		2				10	14			4		
TOTALS	536		1389	21	1	38	0	256	2	90	338	14	46	576	7	0

# **RJ REYNOLDS**

TOBACCO COMPANY

## **STATE STAMPING**

**McLANE-NORTHEAST  
#375878**

**SALEM .30¢/ PACK TEAR TAPE**

NUMBER OF CARTONS TO STAMP BY STATE												
SALEM .30¢ (6M)	CT	DE	MA	MI*	NH	NJ	NY	OH	Cuyahoga	PA	RI	VT
KING	21	2	41	256	2	144	345	10	39	731	7	0
100	17	1	35	256	2	74	280	3	30	474	7	0
LT KING	29	4	61	256	4	150	472	22	60	1036	12	0
LT 100	21	1	38	256	2	90	338	14	46	576	7	0

**\*Note: Michigan cartons are for SAM's CLUBS.**

**SAM'S CLUBS**

**279 CARTONS EACH STYLE TO BE STAMPED FOR MICHIGAN**

7/10/98  
STAMPING.DOC

51852 8293



McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438													
RETAIL DISTRIBUTION DATE: AUGUST 10, 1998													
#	#/SALEM CARTONS BY STYLE					TOTAL							
Stores	McLANE#	M85	M100	LT M85	LT M100	#/ CTNS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
1	28498	3	1	6	5	15		FAIRFIELD NEWS- FOOD	FAIRFIELD	NJ		133008	473381
2	62463	9	2	4	2	17		FAMILY FOOD MARKET	HACKETTSTOWN	NJ		133001	226436
3	63271	5	2	7	2	16		KEIM MOBIL ON THE GO	BURLINGTON	NJ		133405	561587
4	22905	1	0	1	3	5		MALETTE'S DELI MART	SYRACUSE	NY		162205	555238
5	60004	1	0	1	0	2		BIG AL'S GET N GO	FREEVILLE	NY		162605	718916
6	63248	0	0	1	0	1		JORDAN MINI MART	JORDAN	NY		162202	654785
7	530303	1	0	4	2	7		MOBIL EXPRESS	POUGHKEEPSIE	NY		162308	757343
8	530311	1	1	1	1	4		BARIGHT ENTERPRISE	WAPPINGERS FLS	NY		162308	527924
9	602458	3	3	3	3	12		HAMMY'S CONVENIENT	MORAVIA	NY	NYS	162605	764335
10	62125	0	2	3	1	6		GREAT BEND EXXON	GREAT BEND	PA		162204	689100
11	63404	1	1	1	1	4		KEYSTONE SHTWY. 76	STRATTANVILLE	PA		162607	844018
		25	12	32	20	89	Total						
1	902767	1	1	1	1	4	0353-0305	HESS EXPRESS #32446	BALLSTON SPA	NY		162304	800362
		1	1	1	1	4	53-0305 Total						

McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438												
RETAIL DISTRIBUTION DATE: AUGUST 10, 1998												
#/ Stores	#/SALEM CARTONS BY STYLE					TOTAL #/ CTNS						
	McLANE#	M85	M100	LT M85	LT M100		CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP RJR#
1	46722	1	1	1	1	4	0362-0100	A-PLUS LHB LTD #2	MECHANICSBURG	PA		173802 790302
		1	1	1	1	4	62-0100 Total					
2	97675	2	1	4	1	8	0362-0101	SUNOCO A-PLUS	NEW CASTLE	DE		132606 665055
3	46078	10	3	6	2	21	0362-0101	A-PLUS 60477	POTTSVILLE	PA	PEN	173806 184742
4	46904	2	2	2	2	8	0362-0101	A-PLUS MINI #60218	PHILADELPHIA	PA	PEN	132608 778618
5	47332	5	1	3	2	11	0362-0101	A-PLUS #60471	READING	PA	PEN	173807 777394
6	47696	5	3	6	1	15	0362-0101	SUNOCO #8268	PHILADELPHIA	PA	PEN	133408 385953
7	48439	2	1	5	1	9	0362-0101	A-PLUS #60368	WAYNE	PA		133202 610057
8	49031	2	1	3	2	8	0362-0101	P&O, INC.	LANCASTER	PA	PEN	173807 181429
9	49320	1	1	13	4	19	0362-0101	A-PLUS #60451	ALLENTOWN	PA		133204 776876
10	49346	2	1	4	2	9	0362-0101	A-PLUS #60449	NAZARETH	PA		162208 776534
11	49718	2	1	3	1	7	0362-0101	A-PLUS MINI #60214	PHILADELPHIA	PA		133206 778671
12	97303	3	1	8	3	15	0362-0101	SUNOCO #5040	READING	PA		173807 968498
13	97402	2	1	3	2	8	0362-0101	PARDOS A-PLUS	WEST CHESTER	PA		173807 284658
14	97543	2	1	2	1	6	0362-0101	SUNOCO MINI MT.#7024	DREXEL HILL	PA		133202 307190
		40	18	62	24	144	62-0101 Total					
15	46409	1	0	2	2	5	0362-0102	A-PLUS #60045F	MANLIUS	NY		162206 338305
16	46615	2	0	4	1	7	0362-0102	NORRIS ENTERPRISES	ALBANY	NY	NYS	162304 176140
17	46706	3	1	11	1	16	0362-0102	JOHN CELLA D/B/A	WASHINGTONVILLE	NY	NYS	133005 368196
18	46961	1	0	2	2	5	0362-0102	A PLUS 60021	CLIFTON PARK	NY	NYS	162304 767962
19	47027	1	1	1	1	4	0362-0102	A-PLUS	OSWEGO	NY		162202 793609
20	47100	1	0	1	1	3	0362-0102	COAGER INC.	ALBANY	NY		162304 475448
21	47118	1	0	1	0	2	0362-0102	PATEL MINI MKT APLUS	AMENIA	NY		162308 481558
22	47126	0	0	2	1	3	0362-0102	APLUS MINI MART	ROSENDALE	NY		162306 701717
23	47290	1	1	2	1	5	0362-0102	APLUS MINI MARKET	SYRACUSE	NY		162205 621021
24	47522	1	0	1	1	3	0362-0102	POONAM ENTERPRISES	LIVERPOOL	NY		162202 623412

McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438													
RETAIL DISTRIBUTION DATE: AUGUST 10, 1998													
#/ Stores	#/SALEM CARTONS BY STYLE					TOTAL							
	McLANE#	M85	M100	LT M85	LT M100	#/ CTNS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
25	48058	1	0	1	1	3	0362-0102	A&S SUNOCO	NIAGARA FALLS	NY		162601	656763
26	48074	1	0	1	1	3	0362-0102	APLUS MINI MKT	ELMIRA HEIGHTS	NY		162605	677714
27	48314	0	0	3	1	4	0362-0102	A-PLUS MINI MKT	AUBURN	NY		162202	688493
28	48397	1	1	1	1	4	0362-0102	SUNOCO	WATERTOWN	NY		162201	793565
29	48470	1	1	1	1	4	0362-0102	LPQ CORPORATION	WATERTOWN	NY		162201	785012
30	49189	1	2	3	2	8	0362-0102	A-PLUS	WEBSTER	NY		162604	637143
31	98830	1	1	2	1	5	0362-0102	SUNOCO-A-PLUS MINI	NEW PALTZ	NY		162307	968099
32		1	1	1	1	4	0362-0102	PAK GAS	COLUMBUS	OH		182402	817188
		19	9	40	20	88	62-0102 Total						
33	45906	3	2	6	6	17	0362-0103	KRADEL'S M/M	BUTLER	PA		173005	631977
34	46698	0	0	5	2	7	0362-0103	VANDYS A-PLUS #60467	QUENTIN	PA		173803	776158
35	46920	1	1	2	2	6	0362-0103	A-PLUS #60402	ERIE	PA		173001	441824
36	47373	5	2	7	2	16	0362-0103	A-PLUS 60303	HARRISBURG	PA		173803	776228
37	47498	2	1	4	2	9	0362-0103	VANDY'S A-PLUS #2	CAMP HILL	PA		173802	775365
38	47662	2	1	4	1	8	0362-0103	JORDEN'S A PLUS	PITTSBURGH	PA		173204	661913
39	47738	1	1	1	1	4	0362-0103	A-PLUS LHB LIMITED	CAMP HILL	PA		173802	765433
40	48165	2	2	3	2	9	0362-0103	SALIBA A-PLUS	CONNELLSVILLE	PA		173203	846917
41	48306	15	4	8	7	34	0362-0103	A-PLUS EXPRESS #7361	ALIQUIPPA	PA		173006	520760
42	48603	2	1	6	1	10	0362-0103	APLUS EXPRESS	INDIANA	PA		173005	688938
43	49049	5	3	5	4	17	0362-0103	A PLUS #60545	WASHINGTON	PA		173206	632426
44	49247	4	1	4	1	10	0362-0103	DAW A PLUS	JEANNETTE	PA	PEN	173203	845660
45	49254	7	6	5	3	21	0362-0103	A-PLUS #60423	BROWNSVILLE	PA		173201	337894
46	49338	5	1	4	1	11	0362-0103	A PLUS MINI MART	UNIONTOWN	PA		173201	661595
47	49353	1	1	2	1	5	0362-0103	A-PLUS 60297	SUNBURY	PA		173804	775476
48	49486	3	2	3	3	11	0362-0103	A-PLUS 60302	HARRISBURG	PA		173803	776229
49	49510	2	1	7	2	12	0362-0103	A-PLUS 60307	HARRISBURG	PA		173803	180277

McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438														
RETAIL DISTRIBUTION DATE: AUGUST 10, 1998														
#/ Stores	#/SALEM CARTONS BY STYLE					TOTAL								
	McLANE#	M85	M100	LT M85	LT M100	#/ CTNS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#	
		60	30	76	41	207	62-0103 Total							
50	96909	1	1	4	1	7	0362-0106	SUNOCO SERV STA_5088	CUMBERLAND	RI		112802	646673	
		1	1	4	1	7	62-0106 Total							
51	44099	1	1	2	1	5	0362-0201	A-PLUS COOP #7223	EGG HARBOR TWP	NJ		133401	744822	
52	40691	5	2	6	4	17	0362-0201	A-PLUS COOP #7311	SLATINGTON	PA	PEN	162207	776969	
53	40709	4	4	12	4	24	0362-0201	A-PLUS COOP #7309	ALLENTOWN	PA	PEN	133204	183598	
54	40725	3	2	4	3	12	0362-0201	A-PLUS COOP #7308	BATH	PA	PEN	162207	776403	
55	40758	2	2	7	2	13	0362-0201	A-PLUS COOP #7497	LANSDALE	PA	PEN	133203	277587	
56	40766	5	3	8	4	20	0362-0201	A-PLUS COOP #7496	WYOMISSING	PA	PEN	173807	183271	
57	40857	6	5	8	5	24	0362-0201	A-PLUS COOP #7349	PHILADELPHIA	PA	PEN	133408	778778	
58	40972	2	1	6	3	12	0362-0201	A-PLUS COOP #7315	BERWYN	PA		173807	625574	
59	40980	2	2	4	2	10	0362-0201	A-PLUS COOP #7310	BUTZTOWN	PA	PEN	133204	776722	
60	41178	3	3	5	3	14	0362-0201	A-PLUS COOP #7350	READING	PA	PEN	173807	776551	
61	41210	5	3	4	3	15	0362-0201	A-PLUS COOP #7335	PHILADELPHIA	PA		133409	393478	
62	42010	5	4	7	3	19	0362-0201	A-PLUS COOP #7300	BALA CYNWYD	PA		133202	597670	
63	42622	3	2	3	2	10	0362-0201	A-PLUS COOP #7490	WEST HAZLETON	PA	PEN	173806	777064	
64	42846	10	4	12	4	30	0362-0201	A-PLUS COOP #7312	REAMSTOWN	PA		173803	620806	
65	42911	3	2	5	2	12	0362-0201	A-PLUS COOP #7425	LANCASTER	PA	PEN	173807	775492	
66	43000	5	5	9	5	24	0362-0201	A-PLUS COOP #7403	PHOENIXVILLE	PA		133205	378518	
67	43059	8	3	8	2	21	0362-0201	A-PLUS COOP #7322	NORTH WALES	PA	PEN	133203	452469	
68	43091	2	2	3	2	9	0362-0201	A-PLUS COOP #7491	KINGSTON	PA	PEN	162208	777595	
69	43109	4	3	5	3	15	0362-0201	A-PLUS COOP #7316	WYOMISSING	PA	PEN	173807	776419	
70	43380	4	3	8	4	19	0362-0201	A-PLUS COOP #7307	BREINIGSVILLE	PA		173806	776558	
71	43455	3	4	4	2	13	0362-0201	A-PLUS COOP #7319	PROSPECT PARK	PA		132607	568701	
72	43505	4	2	6	2	14	0362-0201	A-PLUS COOP #7493	STROUDSBURG	PA	PEN	162209	776507	
73	43612	4	2	5	3	14	0362-0201	A-PLUS COOP #7304	ALLENTOWN	PA		133204	618178	

McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438													
RETAIL DISTRIBUTION DATE: AUGUST 10, 1998													
Stores	#/SALEM CARTONS BY STYLE					TOTAL #/ CTNS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
	McLANE#	M85	M100	LT M85	LT M100								
74	43703	8	3	11	6	28	0362-0201	A-PLUS COOP #7321	READING	PA		173807	454921
75	43729	4	3	6	3	16	0362-0201	A-PLUS COOP #7509	WILKES BARRE	PA		162208	574707
76	43737	3	2	4	3	12	0362-0201	A-PLUS COOP #7499	WILKES BARRE	PA		162208	581944
77	43760	2	1	4	1	8	0362-0201	A-PLUS COOP #7406	WARMINSTER	PA		133203	126973
78	43778	2	1	3	2	8	0362-0201	A-PLUS COOP #7511	WEST CHESTER	PA		173807	610121
79	43851	4	5	5	2	16	0362-0201	A-PLUS COOP #7189	ALLENTOWN	PA		133204	606432
80	43877	23	6	18	8	55	0362-0201	A-PLUS COOP #7200	PHILADELPHIA	PA		133408	960373
81	43943	3	3	4	5	15	0362-0201	A-PLUS COOP #7192	SCRANTON	PA		162209	719138
82	43968	1	1	2	1	5	0362-0201	A-PLUS COOP #7194	PHILADELPHIA	PA		133207	21833
83	44032	6	2	8	3	19	0362-0201	A-PLUS COOP #7205	KING OF PRUSSIA	PA		133205	778949
84	44701	4	4	7	3	18	0362-0201	A-PLUS COOP #7504	READING	PA		173807	663800
85	44750	3	3	4	3	13	0362-0201	A-PLUS COOP #7505	PHILADELPHIA	PA		133206	666052
86	44818	4	3	8	3	18	0362-0201	A-PLUS COOP #7142	LANCASTER	PA		173807	492926
87	44875	6	4	6	7	23	0362-0201	A-PLUS COOP #7148	SPRING CITY	PA		133205	702012
88	44909	6	3	10	4	23	0362-0201	A-PLUS COOP #7149	READING	PA		173807	668495
89	97444	2	2	2	2	8	0362-0201	A-PLUS COOP #6021	BALA CYNWYD	PA		133202	200511
90	97527	3	1	4	2	10	0362-0201	A-PLUS COOP #7039	EXTON	PA		173807	590450
		177	111	247	126	661	62-0201 Total						
91	41251	2	2	2	2	8	0362-0202	A-PLUS COOP #7171	CALEDONIA	NY		162604	714960
92	41657	1	1	2	1	5	0362-0202	A-PLUS COOP #7450	SYRACUSE	NY		162205	88574
93	41681	1	1	2	2	6	0362-0202	A-PLUS COOP #7339	SPENCERPORT	NY		162602	763524
94	41749	3	3	3	2	11	0362-0202	A-PLUS COOP #7363	ROCHESTER	NY		162604	763342
95	41756	1	1	1	1	4	0362-0202	A-PLUS COOP #7332	BATAVIA	NY		162602	765336
96	41764	5	3	3	2	13	0362-0202	A-PLUS COOP #7328	ROCHESTER	NY		162604	763555
97	41772	4	2	4	4	14	0362-0202	A-PLUS COOP #7341	BUFFALO	NY	NYS	162601	765443
98	41822	2	1	2	2	7	0362-0202	A-PLUS COOP #7326	ROCHESTER	NY		162604	763554

McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438													
RETAIL DISTRIBUTION DATE: AUGUST 10, 1998													
#/ Stores	#/SALEM CARTONS BY STYLE					TOTAL							
	McLANE#	M85	M100	LT M85	LT M100	#/ CTNS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
99	41913	3	2	6	3	14	0362-0202	A-PLUS COOP #7302	JEFFERSON VLY	NY	NYS	162309	769924
100	42002	1	1	4	1	7	0362-0202	A-PLUS COOP #7346	ROCHESTER	NY		162604	763696
101	42051	1	1	2	1	5	0362-0202	A-PLUS COOP #7368	ELMA	NY	NYS	162603	128445
102	42127	4	2	5	2	13	0362-0202	A-PLUS COOP #7464	ALBANY	NY	NYS	162304	130631
103	42242	1	1	3	1	6	0362-0202	A-PLUS COOP #7458	ITHACA	NY		162605	763421
104	42309	1	1	2	1	5	0362-0202	A-PLUS COOP #7459	ITHACA	NY		162605	763542
105	42515	1	1	2	1	5	0362-0202	A-PLUS COOP #7457	WATKINS GLEN	NY		162605	763343
106	42564	1	1	2	1	5	0362-0202	A-PLUS COOP #7230	ROCHESTER	NY		162604	807857
107	43133	1	1	1	2	5	0362-0202	A-PLUS COOP #7367	DUNKIRK	NY		162606	381238
108	43216	1	1	3	2	7	0362-0202	A-PLUS COOP #7330	ROCHESTER	NY		162604	764375
109	43232	3	2	3	3	11	0362-0202	A-PLUS COOP #7333	ROCHESTER	NY		162602	306190
110	43257	3	2	3	2	10	0362-0202	A-PLUS COOP #7364	FAIRPORT	NY		162605	763294
111	43265	2	2	4	2	10	0362-0202	A-PLUS COOP #7455	BALDWINSVILLE	NY		162202	762730
112	43273	2	2	3	2	9	0362-0202	A-PLUS COOP #7454	SYRACUSE	NY		162205	313909
113	43281	1	1	1	1	4	0362-0202	A-PLUS COOP #7235	CORTLAND	NY		162205	817485
114	43463	2	1	2	2	7	0362-0202	A-PLUS COOP #7345	HONEOYE FALLS	NY		162604	438834
115	43471	3	2	4	2	11	0362-0202	A-PLUS COOP #7344	ROCHESTER	NY		162604	570569
116	43596	2	1	3	2	8	0362-0202	A-PLUS COOP #7204	BUFFALO	NY		162601	764449
117	43620	2	1	3	1	7	0362-0202	A-PLUS COOP #7186	NEW HARTFORD	NY		162206	718837
118	43711	4	2	3	2	11	0362-0202	A-PLUS COOP #7340	ROCHESTER	NY		162604	517842
119	43927	3	2	3	3	11	0362-0202	A-PLUS COOP #7191	WELLSVILLE	NY		162606	728429
120	43935	2	1	1	1	5	0362-0202	A-PLUS COOP #7190	BUFFALO	NY		162601	630639
121	44008	1	1	1	1	4	0362-0202	A-PLUS COOP #7202	ONEIDA	NY		162206	746382
122	44024	2	2	2	2	8	0362-0202	A-PLUS COOP #7203	SCHENECTADY	NY		162303	767902
123	44065	1	1	2	1	5	0362-0202	A-PLUS COOP #7211	BUFFALO	NY		162602	740285
124	44149	1	1	2	1	5	0362-0202	A-PLUS COOP #7343	BLASDELL	NY	NYS	162603	52213

McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438													
RETAIL DISTRIBUTION DATE: AUGUST 10, 1998													
#/ Stores	#/SALEM CARTONS BY STYLE					TOTAL							
	McLANE#	M85	M100	LT M85	LT M100	#/ CTNS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
125	44164	2	2	4	2	10	0362-0202	A-PLUS COOP #7327	ROCHESTER	NY	NYS	162604	763905
126	44263	3	2	3	4	12	0362-0202	A-PLUS COOP #7462	SENECA FALLS	NY	NYS	162202	763861
127	44453	2	2	3	2	9	0362-0202	A-PLUS COOP #7381	FAIRPORT	NY		162605	488635
128	44636	2	1	2	1	6	0362-0202	A-PLUS COOP #7452	CAMILLUS	NY		162205	613165
129	44867	2	1	3	2	8	0362-0202	A-PLUS COOP #7382	PENFIELD	NY		162604	452855
130	44925	2	1	2	2	7	0362-0202	A-PLUS COOP #7160	FAYETTEVILLE	NY		162206	704384
131	44933	3	1	3	2	9	0362-0202	A-PLUS COOP #7140	PENN YAN	NY		162605	735125
132	46797	2	1	2	1	6	0362-0202	A-PLUS COOP #7206	ALBANY	NY		162303	749271
133	48199	2	2	3	2	9	0362-0202	A-PLUS COOP #7166	CENTRAL VALLEY	NY	NYS	162309	769236
134	98293	1	1	1	1	4	0362-0202	A-PLUS COOP #7001	NEWBURGH	NY		162307	696956
		89	64	115	78	346	62-0202 Total						
135	10389	6	3	7	4	20	0362-0203	A-PLUS COOP #7176	AMBRIDGE	PA	PEN	173004	845003
136	40550	4	3	8	3	18	0362-0203	A-PLUS COOP #7374	WHITE HALL	PA	PEN	173202	845710
137	40568	5	4	6	4	19	0362-0203	A-PLUS COOP #7353	MILLVALE	PA	PEN	173207	844857
138	40618	5	3	8	4	20	0362-0203	A-PLUS COOP #7485	PITTSBURGH	PA	PEN	173207	337077
139	40626	7	4	4	2	17	0362-0203	A-PLUS COOP #7476	PITTSBURGH	PA	PEN	173202	845514
140	40634	6	4	8	4	22	0362-0203	A-PLUS COOP #7375	PITTSBURGH	PA	PEN	173202	845556
141	40659	8	3	8	4	23	0362-0203	A-PLUS COOP #7371	SCOTTDAL	PA		173203	765996
142	40667	4	3	4	3	14	0362-0203	A-PLUS COOP #7503	GREENSBURG	PA	PEN	173203	174204
143	41004	5	3	6	4	18	0362-0203	A-PLUS COOP #7501	E PITTSBURGH	PA	PEN	173204	500779
144	41079	3	1	4	1	9	0362-0203	A-PLUS COOP #7423	NEW KENSINGTON	PA	PEN	173005	947628
145	41095	3	2	3	2	10	0362-0203	A-PLUS COOP #7422	YORK	PA		173802	282653
146	41665	4	4	7	3	18	0362-0203	A-PLUS COOP #7380	JOHNSTOWN	PA	PEN	173805	738752
147	41673	4	3	4	3	14	0362-0203	A-PLUS COOP #7356	NEW CASTLE	PA	PEN	173004	844207
148	41715	4	3	5	4	16	0362-0203	A-PLUS COOP #7373	LOCK HAVEN	PA		173804	775563
149	42713	9	6	12	4	31	0362-0203	A-PLUS COOP #7430	CRAFTON	PA	PEN	173007	845522

McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438													
RETAIL DISTRIBUTION DATE: AUGUST 10, 1998													
# Stores	#/SALEM CARTONS BY STYLE					TOTAL #/ CTNS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
	McLANE#	M85	M100	LT M85	LT M100								
150	42770	4	3	5	3	15	0362-0203	A-PLUS COOP #7355	BUTLER	PA	PEN	173005	381930
151	42994	3	2	4	2	11	0362-0203	APLUS COOP #7484	ALLENWOOD	PA		173804	683436
152	43117	3	1	8	2	14	0362-0203	A-PLUS COOP #7362	MARS	PA		173004	734882
153	43562	7	4	5	4	20	0362-0203	A-PLUS COOP #7173	HARRISBURG	PA		173803	776198
154	43802	4	3	4	3	14	0362-0203	A-PLUS COOP #7177	YORK	PA		173802	586279
155	43869	4	3	7	4	18	0362-0203	A-PLUS COOP #7372	SWISSVALE	PA	PEN	173207	336955
156	44073	5	2	10	4	21	0362-0203	A-PLUS COOP #7216	FAYETTEVILLE	PA		292608	776087
157	44107	2	2	3	2	9	0362-0203	A-PLUS COOP #7421	NEW KENSINGTON	PA	PEN	173005	845038
158	44180	3	3	8	3	17	0362-0203	A-PLUS COOP #7359	GIBSONIA	PA		173004	436867
159	44198	3	3	4	2	12	0362-0203	A-PLUS COOP #7358	CORAOPOLIS	PA		173006	520762
160	44206	4	5	6	5	20	0362-0203	A-PLUS COOP #7428	NO. HUNTINGTON	PA		173203	447190
161	44255	4	3	5	3	15	0362-0203	A-PLUS COOP #7427	PITTSBURGH	PA		173202	520744
162	44610	3	2	4	2	11	0362-0203	A-PLUS COOP #7135	BEAVER	PA	PEN	173004	335859
163	44768	5	3	7	6	21	0362-0203	A-PLUS COOP #7508	BRIDGEVILLE	PA		173206	674695
164	44800	3	2	7	2	14	0362-0203	A-PLUS COOP #7139	GLENSHAW	PA	PEN	173207	845515
165	44826	3	2	4	3	12	0362-0203	A-PLUS COOP #7144	PITTSBURGH	PA		173207	845840
166	44990	4	2	3	3	12	0362-0203	A-PLUS COOP #7197	PITTSBURGH	PA	PEN	173204	845452
167	97014	4	3	4	4	15	0362-0203	A-PLUS COOP #6962	GREENSBURG	PA		173203	559237
168	97022	3	3	4	3	13	0362-0203	A-PLUS COOP #6970	PITTSBURGH	PA		173207	845087
169	97261	1	1	1	1	4	0362-0203	A-PLUS COOP #7236	CHESTER SPRINGS	PA		173807	817450
170	97451	4	2	5	2	13	0362-0203	A-PLUS COOP #6950	ALLISON PARK	PA		173004	336253
171	97501	3	2	5	3	13	0362-0203	A-PLUS COOP #6968	PENN HILLS	PA		173207	844942
		156	105	207	115	583	62-0203 Total						



McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438													
RETAIL DISTRIBUTION DATE: AUGUST 10, 1998													
#/ Stores	#/SALEM CARTONS BY STYLE					TOTAL							
	McLANE#	M85	M100	LT M85	LT M100	#/ CTNS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
172	98301	7	3	7	5	22	0362-0204	A PLUS COOP #7021	JACKSON	NJ		133405	486342
173	98343	13	12	13	8	46	0362-0204	A-PLUS COOP #7047	MORRISTOWN	NJ		133003	583125
		20	15	20	13	68	62-0204 Total						
174	10355	1	1	2	1	5	0362-0206	A-PLUS COOP #7233	E HARTFORD	CT		113104	807334
175	10108	3	2	3	2	10	0362-0206	A-PLUS COOP #7061	WESTFIELD	MA		113109	593879
176	10124	2	2	2	2	8	0362-0206	A-PLUS COOP #7063	CHICOPEE	MA		113108	593892
177	10165	2	2	3	2	9	0362-0206	A-PLUS COOP #7067	CHICOPEE	MA		113108	593896
178	10181	3	2	3	2	10	0362-0206	A-PLUS COOP #7069	SPRINGFIELD	MA		113106	593901
179	10207	4	3	4	3	14	0362-0206	A-PLUS COOP #7071	WEST SPRINGFIELD	MA		113106	593904
180	10215	2	2	3	2	9	0362-0206	A-PLUS COOP #7072	SPRINGFIELD	MA		113106	590456
181	10223	2	2	3	2	9	0362-0206	A-PLUS COOP #7073	CHICOPEE	MA		113108	593906
182	10249	2	2	2	2	8	0362-0206	A-PLUS COOP #7075	WEST SPRINGFIELD	MA		113109	593898
183	43653	1	1	2	1	5	0362-0206	A-PLUS COOP #7215	SHREWSBURY	MA		112610	747108
184	43992	1	1	2	1	5	0362-0206	A-PLUS COOP #7207	MIDDLEBORO	MA		113007	480015
185	97907	1	1	2	1	5	0362-0206	A-PLUS COOP #6002	LEOMINSTER	MA		112608	509235
186	97956	2	2	3	2	9	0362-0206	A-PLUS COOP #2202	N ATTLEBORO	MA		112809	379589
187	97964	1	1	2	1	5	0362-0206	A-PLUS COOP #6003	BEVERLY	MA		112602	756450
188	98111	1	1	2	1	5	0362-0206	A-PLUS COOP #6007	FRAMINGHAM	MA		112609	756400
189	98129	1	1	2	1	5	0362-0206	A-PLUS COOP #6004	FITCHBURG	MA		163804	755425
190	98145	2	2	3	2	9	0362-0206	A-PLUS COOP #6035	MANSFIELD	MA		112809	551305
191	43695	1	1	2	1	5	0362-0206	A-PLUS COOP #7187	WINDHAM	NH		163805	719718
192	43828	1	1	2	1	5	0362-0206	A-PLUS COOP #7179	WEST WARWICK	RI		112803	383571
193	97097	2	2	3	2	9	0362-0206	A-PLUS COOP #7022	WEST WARWICK	RI		112803	489154
		35	32	50	32	149	62-0206 Total						
194	40956	6	3	5	4	18	0362-0301	SUNOCO COOP #7305	PALMERTON	PA	PEN	162208	677573
195	41202	1	1	2	1	5	0362-0301	SUNOCO COOP #7494	KING OF PRUSSIA	PA	PEN	133205	90409

McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438													
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#/ Stores	#/SALEM CARTONS BY STYLE					TOTAL #/ CTNS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
	McLANE#	M85	M100	LT M85	LT M100								
196	42663	3	5	5	4	17	0362-0301	SUNOCO COOP #7392	SHARON HILL	PA		132607	779500
197	42671	1	1	2	1	5	0362-0301	SUNOCO COOP #7495	MEDIA	PA		132607	509837
198	42689	1	1	2	1	5	0362-0301	SUNOCO COOP #7323	CLIFTON HEIGHTS	PA		133202	779501
199	42705	4	2	6	6	18	0362-0301	SUNOCO COOP #7489	LANDISVILLE	PA	PEN	173803	777402
200	42812	1	1	2	1	5	0362-0301	SUNOCO COOP #7317	COATESVILLE	PA		173807	779508
201	42853	1	1	2	1	5	0362-0301	SUNOCO COOP #7492	EPHRATA	PA	PEN	173803	73990
202	42879	3	2	4	4	13	0362-0301	SUNOCO COOP #7351	COLUMBIA	PA	PEN	173802	518830
203	43034	1	1	2	1	5	0362-0301	SUNOCO COOP #7498	AMBLER	PA		133203	672998
204	44644	1	1	1	1	4	0362-0301	SUNOCO #7226(USC)	GRADYVILLE	PA		132607	829444
205	44883	1	1	2	1	5	0362-0301	SUNOCO COOP #7154	WEST CHESTER	PA		173807	745904
206	96388	1	1	2	1	5	0362-0301	SUNOCO COOP #7019	WEST CHESTER	PA		173807	611887
		25	21	37	27	110	62-0301 Total						
207	29017	1	1	1	1	4	0362-0302	SUNOCO COOP #7444	CLAYTON	NY		162201	762844
208	29025	1	1	1	1	4	0362-0302	SUNOCO COOP #7237	KENMORE	NY		162601	820722
209	29041	1	1	1	1	4	0362-0302	SUNOCO COOP #7238	BUFFALO	NY		162602	820723
210	29058	1	1	3	1	6	0362-0302	SUNOCO COOP #7438	POTSDAM	NY		162201	762026
211	29066	1	1	3	1	6	0362-0302	SUNOCO COOP #7439	CANTON	NY		162201	172676
212	29074	1	1	1	1	4	0362-0302	SUNOCO COOP #7446	MASSENA	NY		162201	172585
213	29124	3	1	2	1	7	0362-0302	SUNOCO COOP #7440	MALONE	NY		162201	766879
214	29165	1	1	2	1	5	0362-0302	SUNOCO COOP #7442	CHATEAUGAY	NY		162201	767512
215	29199	1	1	1	1	4	0362-0302	SUNOCO COOP #7441	OGDENSBURG	NY		162201	763033
216	29280	1	1	2	1	5	0362-0302	SUNOCO COOP #7131	AMHERST	NY		162602	691799
217	29298	1	1	2	1	5	0362-0302	SUNOCO COOP #7181	BUFFALO	NY		162601	716105
218	29314	1	1	2	1	5	0362-0302	SUNOCO COOP #7397	BUFFALO	NY	NYS	162603	40733
219	29322	1	1	2	1	5	0362-0302	SUNOCO COOP #7193	EAST AURORA	NY		162603	186260
220	29330	1	1	2	1	5	0362-0302	SUNOCO COOP #7221	KENMORE	NY		162601	765729

McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438													
RETAIL DISTRIBUTION DATE: AUGUST 10, 1998													
# Stores	#/SALEM CARTONS BY STYLE					TOTAL							
	McLANE#	M85	M100	LT M85	LT M100	#/ CTNS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
221	29348	1	1	1	1	4	0362-0302	SUNOCO COOP #7222	LACKAWANNA	NY		162603	747996
222	29355	1	1	2	1	5	0362-0302	SUNOCO COOP #7138	NIAGARA FALLS	NY		162601	684369
223	29363	1	1	2	1	5	0362-0302	SUNOCO COOP #7220	TONAWANDA	NY		162601	744003
224	29371	1	1	1	1	4	0362-0302	SUNOCO 7225	WILLIAMSVILLE	NY		162602	770765
225	42150	1	1	2	1	5	0362-0302	SUNOCO COOP #7463	QUEENSBURY	NY	NYS	162302	176973
226	42200	1	1	2	1	5	0362-0302	SUNOCO COOP #7338	CANANDAIGUA	NY	NYS	162605	88274
227	42317	2	1	2	2	7	0362-0302	SUNOCO COOP #7342	EAST ROCHESTER	NY	NYS	162604	763595
228	42440	1	1	1	1	4	0362-0302	SUNOCO COOP #7474	HORSEHEADS	NY	NYS	162605	764325
229	42531	2	2	7	3	14	0362-0302	SUNOCO COOP #7472	LYONS	NY	NYS	162605	502127
230	43885	1	1	2	1	5	0362-0302	SUNOCO COOP #7447	WATERTOWN	NY		162201	691800
231	43950	3	2	4	3	12	0362-0302	SUNOCO COOP #7183	MONROE	NY		133005	735306
232	44438	2	2	2	4	10	0362-0302	SUNOCO COOP #7329	ROCHESTER	NY	NYS	162604	336489
233	44479	1	1	2	1	5	0362-0302	SUNOCO COOP #7475	ELMIRA	NY		162605	691794
234	44495	5	1	2	2	10	0362-0302	SUNOCO COOP #7473	CORNING	NY		162605	515814
235	44545	1	1	2	1	5	0362-0302	SUNOCO COOP #7471	ELMIRA	NY		162605	269986
236	44628	1	1	1	1	4	0362-0302	SUNOCO COOP #7448	SYRACUSE	NY		162205	745556
237	44685	1	1	2	1	5	0362-0302	SUNOCO COOP #7130	SYRACUSE	NY		162205	663809
238	44727	3	1	2	2	8	0362-0302	SUNOCO COOP #7502	MASSENA	NY		162201	669745
239	44735	2	1	2	2	7	0362-0302	SUNOCO COOP #7513	MALONE	NY		162201	724749
240	44974	1	1	2	1	5	0362-0302	SUNOCO COOP #7145	HENRIETTA	NY		162604	694115
		48	37	68	45	198	62-0302 Total						
241	40543	1	1	1	1	4	0362-0303	SUNOCO COOP #7231	YORK	PA		173802	805249
242	41244	2	2	3	2	9	0362-0303	SUNOCO COOP #7169	BELLE VERNON	PA		173202	896446
243	41665	1	1	1	1	4	0362-0303	SUNOCO COOP #7433	JOHNSTOWN	PA		173805	520754
244	42176	1	1	2	3	7	0362-0303	SUNOCO COOP #7478	ALTOONA	PA		173805	520750
245	42192	3	2	6	4	15	0362-0303	SUNOCO COOP #7411	KITTANNING	PA	PEN	173005	521312

McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438													
RETAIL DISTRIBUTION DATE: AUGUST 10, 1998													
#— Stores	#/SALEM CARTONS BY STYLE					TOTAL #/ CTNS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
	McLANE#	M85	M100	LT M85	LT M100								
246	42861	2	2	3	3	10	0362-0303	SUNOCO COOP #7479	ANNVILLE	PA		173803	309264
247	42895	1	1	2	1	5	0362-0303	SUNOCO COOP #7483	YORK	PA		173802	74771
248	42903	1	1	1	1	4	0362-0303	SUNOCO 7234	ALQUIPPA	PA		173006	815502
249	42929	1	1	1	1	4	0362-0303	SUNOCO COOP #7232	YORK	PA		173802	805243
250	42937	2	2	4	3	11	0362-0303	SUNOCO COOP #7408	HERSHEY	PA		173803	309258
251	43141	3	1	3	1	8	0362-0303	SUNOCO COOP #7432	SHIPPENSBURG	PA		173802	521777
252	43331	2	2	2	2	8	0362-0303	SUNOCO COOP #7413	MOUNT PLEASANT	PA		173203	521337
253	43356	1	1	4	1	7	0362-0303	SUNOCO COOP #7486	STATE COLLEGE	PA		173805	766170
254	43570	4	2	2	2	10	0362-0303	SUNOCO COOP #7434	LEWISTOWN	PA		173804	581837
255	43901	8	2	6	2	18	0362-0303	SUNOCO COOP #7103	ARNOLD	PA		173005	655357
256	44016	2	1	3	2	8	0362-0303	SUNOCO COOP #7209	LATROBE	PA		173203	638714
257	44313	2	2	6	2	12	0362-0303	SUNOCO COOP #7481	NEW STANTON	PA		173203	435130
258	44321	11	8	4	3	26	0362-0303	SUNOCO COOP #7419	UNIONTOWN	PA		173201	614147
259	44347	5	2	7	3	17	0362-0303	SUNOCO COOP #7414	BELLEVUE	PA		173007	320566
260	44404	5	2	6	2	15	0362-0303	SUNOCO COOP #7477	GREENSBURG	PA		173203	417858
261	44412	6	3	8	2	19	0362-0303	SUNOCO COOP #7416	PITTSBURGH	PA		173207	651827
262	44651	2	2	8	2	14	0362-0303	SUNOCO COOP #7480	LATROBE	PA		173203	686234
263	44693	1	1	2	1	5	0362-0303	SUNOCO USC #7125	BEAVER	PA		173004	667986
264	96297	2	1	5	1	9	0362-0303	SUNOCO COOP #6969	WEXFORD	PA		173004	844932
265	97048	2	2	4	2	10	0362-0303	SUNOCO COOP #6961	GLENSHAW	PA		173207	844934
266	97493	3	2	3	2	10	0362-0303	SUNOCO COOP #6967	NORTH VERSAILLES	PA		173204	907261
267	97519	2	2	4	2	10	0362-0303	SUNOCO COOP #6966	NATRONA HTS	PA		173005	844341
		76	50	101	52	279	62-0303 Total						
268	44057	1	1	1	1	4	0362-0304	SUNOCO USC #7188	JACKSON	NJ		133405	721705
		1	1	1	1	4	62-0304 Total						
269	10132	1	1	2	1	5	0362-0306	SUNOCO COOP #7064	EAST LONGMEADOW	MA		113106	593894

## McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438

RETAIL DISTRIBUTION DATE: AUGUST 10, 1998

#/ Stores	#/SALEM CARTONS BY STYLE					TOTAL #/ CTNS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
	McLANE#	M85	M100	LT M85	LT M100								
270	10199	3	1	4	3	11	0362-0306	SUNOCO COOP #7070	SPRINGFIELD	MA		113108	593902
271	10231	2	2	3	2	9	0362-0306	SUNOCO COOP #7074	FEEDING HILLS	MA		113108	593893
272	10256	1	1	2	1	5	0362-0306	SUNOCO COOP 7217	ACTON	MA		112608	46639
273	96214	1	1	2	1	5	0362-0306	SUNOCO COOP #6006	WAYLAND	MA		112607	515885
274	97683	1	1	2	1	5	0362-0306	SUNOCO COOP #7060	AMESBURY	MA		112206	621466
275	44917	1	1	2	1	5	0362-0306	SUNOCO COOP #7162	ATKINSON	NH		163805	702843
		10	8	17	10	45	62-0306 Total						
276	18218	1	1	2	1	5	0362-0401	SUNOCO COOP TPK 7092	BOWMANSVILLE	PA		173807	521735
277	18226	1	1	2	1	5	0362-0401	SUNOCO COOP TPK 7093	ELVERSON	PA		173807	397219
278	18234	1	1	2	1	5	0362-0401	SUNOCO COOP TPK 7094	WAYNE	PA		133202	456007
279	18275	1	1	2	1	5	0362-0401	SUNOCO COOP TPK 7084	KING OF PRUSSIA	PA		133205	455878
280	18283	1	1	2	1	5	0362-0401	SUNOCO COOP TPK 7085	TREVOSE	PA		133201	407602
281	18291	1	1	2	1	5	0362-0401	SUNOCO COOP TPK 7086	TREVOSE	PA		133201	662514
282	18309	3	2	4	1	10	0362-0401	SUNOCO COOP TPK 7087	WESCOSVILLE	PA		133204	521734
283	18317	1	1	2	1	5	0362-0401	SUNOCO COOP TPK 7088	JIM THORPE	PA		173806	672683
		10	9	18	8	45	62-0401 Total						
284	18192	1	1	1	1	4	0362-0403	SUNOCO COOP TPK 7090	MIDDLETOWN	PA		173803	674240
285	18200	1	1	1	1	4	0362-0403	SUNOCO COOP TPK 7091	ELIZABETHTOWN	PA		173803	660779
286	18242	1	1	1	1	4	0362-0403	SUNOCO COOP TPK 7095	VERONA	PA		173207	655923
287	18259	1	1	1	1	4	0362-0403	SUNOCO COOP TPK 7096	WARRENDALE	PA		173004	649376
288	18267	1	1	1	1	4	0362-0403	SUNOCO COOP TPK 7083	ROCHESTER	PA		173004	649115
289	18325	1	1	1	1	4	0362-0403	SUNOCO COOP TPK 7089	HUNKER	PA		173203	688932
290	18333	1	1	1	1	4	0362-0403	SUNOCO COOP TPK 7079	BEDFORD	PA		173801	415993
291	18341	1	1	1	1	4	0362-0403	SUNOCO COOP TPK 7076	SOMERSET	PA		173801	415999
292	18358	1	1	1	1	4	0362-0403	SUNOCO COOP TPK 7077	SOMERSET	PA		173801	415990
293	18366	1	1	1	1	4	0362-0403	SUNOCO COOP TPK 7078	BEDFORD	PA		173801	415992

McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438												
RETAIL DISTRIBUTION DATE: AUGUST 10, 1998												
#	#/SALEM CARTONS BY STYLE					TOTAL						
Stores	McLANE#	M85	M100	LT M85	LT M100	#/ CTNS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP RJR#
294	18374	1	1	1	1	4	0362-0403	SUNOCO COOP TPK 7080	WATERFALL	PA		173805 745905
295	18382	1	1	1	1	4	0362-0403	SUNOCO COOP TPK 7081	NEWBURG	PA		173805 402559
296	18390	1	1	1	1	4	0362-0403	SUNOCO COOP TPK 7082	PLAINFIELD	PA		173802 402564
		13	13	13	13	52	62-0403 Total					
297	96503	1	1	2	1	5	0362-0404	SUNOCO COOP TPK 7005	CARNEYS POINT	NJ		133402 739221
298	96511	1	1	2	1	5	0362-0404	SUNOCO COOP TPK 7006	CARNEYS POINT	NJ		133402 483398
299	96529	1	1	2	1	5	0362-0404	SUNOCO COOP TPK 7007	CHERRY HILL	NJ		133407 413282
300	96537	1	1	2	1	5	0362-0404	SUNOCO COOP TPK 7008	MOUNT LAUREL	NJ		133407 413293
301	96545	1	1	2	1	5	0362-0404	SUNOCO COOP TPK 7009	HAMILTON TWP	NJ		133405 484382
302	96552	1	1	2	1	5	0362-0404	SUNOCO COOP TPK 7010	HAMILTON TWP	NJ		133405 484383
303	96560	1	1	2	1	5	0362-0404	SUNOCO COOP TPK 7011	CRANBURY	NJ		133004 484386
304	96578	1	1	1	1	4	0362-0404	SUNOCO COOP TPK 7012	EAST BRUNSWICK	NJ		133007 480342
305	96586	3	3	4	2	12	0362-0404	SUNOCO COOP TPK 7013	WOODBIDGE	NJ		133006 470923
306	96594	3	2	3	2	10	0362-0404	SUNOCO COOP TPK 7014	WOODBIDGE	NJ		133006 470967
		14	13	22	12	61	62-0404 Total					

McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438													
RETAIL DISTRIBUTION DATE: AUGUST 10, 1998													
# Stores	#/SALEM CARTONS BY STYLE					TOTAL							
	McLANE#	M85	M100	LT M85	LT M100	#/ CTNS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
1	101048	0	0	3	0	3	0919-0000	QUICK CHEK #104	MILLTOWN	NJ		133007	78107
		0	0	3	0	3	19-0000 Total						
1	470161	1	1	2	1	5	0975-0108	MOBIL OIL #08JM2	LIVERPOOL	NY	NYS	162202	968699
2	470591	1	1	1	1	4	0975-0108	MOBIL OIL #08H1R	CHEEKTOWAGA	NY		162603	752017
		2	2	3	2	9	75-0108 Total						
3	481705	1	1	1	1	4	0975-0111	MOBIL OIL #01PY5 NO	NORTH HAVEN	CT		113107	731431
4	482026	3	2	3	2	10	0975-0111	MOBIL OIL #01620	PLAINFIELD	CT		112804	209389
5	483008	1	1	1	1	4	0975-0111	MOBIL OIL #01652	PLAINFIELD	CT		112804	209391
		5	4	5	4	18	75-0111 Total						
6	481051	2	2	3	4	11	0975-0117	MOBIL OIL #17JA5	FISHKILL	NY		162308	527098
		2	2	3	4	11	75-0117 Total						
7	470005	2	1	3	1	7	0975-0208	ON THE RUN #08MN8	TONAWANDA	NY	NYS	162601	738553
8	470021	1	1	4	1	7	0975-0208	ON THE RUN 08A6H	TONAWANDA	NY	NYS	162601	508960
9	470039	1	1	2	1	5	0975-0208	ON THE RUN #08ADY	WILLIAMSVILLE	NY	NYS	162602	504240
10	470047	1	0	3	1	5	0975-0208	ON THE RUN #08FRG	ROCHESTER	NY		162602	475005
11	470054	2	1	3	1	7	0975-0208	ON THE RUN #08F2V	SNYDER	NY		162602	965487
12	470062	1	1	4	1	7	0975-0208	ON THE RUN #08HA7	LACKAWANNA	NY	NYS	162603	489805
13	470070	1	1	3	1	6	0975-0208	ON THE RUN #08HDX	WILLIAMSVILLE	NY		162602	575703
14	470088	4	1	6	2	13	0975-0208	ON THE RUN #08J8T	WEBSTER	NY	NYS	162604	537819
15	470096	1	1	1	1	4	0975-0208	ON THE RUN 08JKV	ROCHESTER	NY		162604	722175
16	470104	2	2	3	1	8	0975-0208	ON THE RUN #08N8G	ROCHESTER	NY		162602	469735
17	470112	2	1	3	1	7	0975-0208	ON THE RUN #08N8J	ROCHESTER	NY		162602	463432
18	470120	1	1	2	3	7	0975-0208	ON THE RUN #08BE5	CLAY	NY	NYS	162202	299478
19	470146	0	0	1	1	2	0975-0208	ON THE RUN #08FL7	NORTH SYRACUSE	NY	NYS	162202	495165
20	470195	3	2	4	2	11	0975-0208	ON THE RUN #08K8C	LOUDONVILLE	NY		162304	903561
21	470211	2	3	3	2	10	0975-0208	ON THE RUN #08LWE	SARATOGA SPRING	NY		162304	870220

McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438													
RETAIL DISTRIBUTION DATE: AUGUST 10, 1998													
		#/SALEM CARTONS BY STYLE				TOTAL							
Stores	McLANE#	M85	M100	LT M85	LT M100	#/ CTNS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
22	470229	1	1	5	2	9	0975-0208	ON THE RUN #08L45	ALBANY	NY		162303	541146
23	470237	1	1	5	3	10	0975-0208	ON THE RUN #08NJW	SARATOGA SPRINGS	NY		162304	974693
24	470427	2	1	2	1	6	0975-0208	ON THE RUN #08D5G	BUFFALO	NY		162601	665402
25	470609	1	1	3	1	6	0975-0208	ON THE RUN #08NFR	LATHAM	NY		162304	752014
		29	21	60	27	137	75-0208 Total						
26	460253	1	1	2	1	5	0975-0217	ON THE RUN #17G5Y	HIGHLAND	NY		162307	661133
27	481044	3	2	5	3	13	0975-0217	ON THE RUN #17J3W	PATTERSON	NY		162309	551912
28	487041	1	1	1	1	4	0975-0217	ON THE RUN #17PMF	FISHKILL	NY		162308	669449
		5	4	8	5	22	75-0217 Total						



McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438													
RETAIL DISTRIBUTION DATE: AUGUST 10, 1998													
# Stores	#/SALEM CARTONS BY STYLE					TOTAL #/ CTNS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
	McLANE#	M85	M100	LT M85	LT M100								
1	392001	2	2	2	2	8	1238-0000	7/11 #420	CLEVELAND	OH	CUY	173307	333038
2	392019	4	3	2	1	10	1238-0000	7/11 #430	CLEVELAND	OH	CUY	173306	429201
3	392027	3	2	5	3	13	1238-0000	7/11 #443	LAKEWOOD	OH	CUY	173306	429683
4	392035	4	4	10	8	26	1238-0000	7/11 #551	MAPLE HEIGHTS	OH	CUY	173304	840512
5	392043	6	3	7	5	21	1238-0000	7/11 #560	CLEVELAND	OH	CUY	173306	304747
6	392050	2	2	2	2	8	1238-0000	7/11 #573	EUCLID	OH	CUY	173307	840261
7	392068	3	2	4	2	11	1238-0000	7/11 #580	LAKEWOOD	OH	CUY	173306	841432
8	392076	4	2	6	3	15	1238-0000	7/11 #640	LAKEWOOD	OH	CUY	173306	841308
9	392084	4	4	8	7	23	1238-0000	7/11 #680	PARMA HEIGHTS	OH	CUY	173303	704097
10	393009	4	5	11	10	30	1238-0000	7/11 #410	SOUTH EUCLID	OH	CUY	173308	333130
11	393025	1	1	3	1	6	1238-0000	7/11 #540	MENTOR	OH		173305	333355
12	393033	4	0	8	7	19	1238-0000	7/11 #600	LORAIN	OH		173301	841487
13	393041	4	1	10	5	20	1238-0000	7/11 #610	NORTH RIDGEVILL	OH		173302	841376
14	393058	3	1	3	3	10	1238-0000	7/11 #670	CLEVELAND	OH	CUY	173306	841550
15	390021	3	3	5	3	14	1238-0000	7/11 #1043	PITTSBURGH	PA		173007	336860
16	390047	3	3	5	4	15	1238-0000	7/11 #1080	CORAOPOLIS	PA		173006	337126
17	390054	5	2	5	4	16	1238-0000	7/11 #1143	PITTSBURGH	PA		173204	337050
18	390062	3	2	8	2	15	1238-0000	7/11 #1134	GREENSBURG	PA		173203	174238
19	390070	9	3	10	6	28	1238-0000	SEVEN ELEVEN 116	TURTLE CREEK	PA		173204	336373
20	390088	3	2	5	4	14	1238-0000	7/11 #1195	PITTSBURGH	PA		173207	661755
21	390096	2	2	7	4	15	1238-0000	7/11 #1204	PITTSBURGH	PA		173204	337055
22	390104	8	3	15	7	33	1238-0000	7/11 #1292	PITTSBURGH	PA		173202	337364
23	390112	5	2	8	4	19	1238-0000	7/11 #1316	PITTSBURGH	PA		173207	845187
24	390120	2	2	5	2	11	1238-0000	7/11 #1334	CORAOPOLIS	PA		173006	337120
25	390138	3	3	2	4	12	1238-0000	7/11 #1343	PITTSBURGH	PA		173207	845188
26	390146	3	2	5	4	14	1238-0000	7/11 #1365	PITTSBURGH	PA		173007	845480

McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438													
RETAIL DISTRIBUTION DATE: AUGUST 10, 1998													
#	#/SALEM CARTONS BY STYLE					TOTAL							
Stores	McLANE#	M85	M100	LT M85	LT M100	#/ CTNS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
27	390153	3	2	6	4	15	1238-0000	7/11 #1372	MC KEES ROCKS	PA		173007	845250
28	390179	3	2	3	2	10	1238-0000	7/11 #1412	BUTLER	PA		173005	844290
29	390187	6	3	7	3	19	1238-0000	7/11 #1423	ZELIENOPLE	PA		173004	486598
30	390195	2	3	3	2	10	1238-0000	7-11 #1436	BUTLER	PA		173005	651920
31	390203	5	3	6	5	19	1238-0000	7/11 #1463	PITTSBURGH	PA		173007	845448
32	390211	3	3	5	3	14	1238-0000	7/11 #1472	BUTLER	PA		173005	344439
33	390229	4	3	2	7	16	1238-0000	7/11 #1481	ELLWOOD CITY	PA		173004	844176
34	390237	3	2	6	2	13	1238-0000	7/11 #1502	BRIDGEVILLE	PA		173206	846316
35	390245	2	2	3	3	10	1238-0000	7/11 #1530	BEAVER	PA		173004	844489
36	390252	3	3	4	5	15	1238-0000	7/11 #1542	CLARION	PA		162607	64250
37	390260	2	2	4	2	10	1238-0000	7/11 #1554	INGOMAR	PA		173007	845935
38	390278	3	3	11	6	23	1238-0000	7/11 #1562	PITTSBURGH	PA		173202	846077
39	390286	2	2	6	2	12	1238-0000	7/11 #1573	WEXFORD	PA		173004	844488
40	390294	3	2	5	4	14	1238-0000	7/11 #1582	PITTSBURGH	PA		173007	41002
41	390302	4	3	5	5	17	1238-0000	7/11 #1603	PITTSBURGH	PA		173007	730160
42	390310	2	1	7	2	12	1238-0000	7/11 #1631	GIBSONIA	PA		173004	547412
43	390328	4	2	5	5	16	1238-0000	7/11 #1641	MARS	PA		173004	870553
44	390336	2	2	3	3	10	1238-0000	7/11 #1652	PITTSBURGH	PA		174061	198403
45	390344	3	2	3	4	12	1238-0000	7/11 #1671	PITTSBURGH	PA		174061	694341
46	391003	6	3	6	4	19	1238-0000	7/11 #1100	NATRONA HEIGHTS	PA		173005	844916
47	391011	2	3	6	4	15	1238-0000	7/11 #1280	PITTSBURGH	PA		173007	845126
48	391029	4	3	5	5	17	1238-0000	7/11 #1320	TRAFFORD	PA		173204	845195
49	391037	2	2	7	2	13	1238-0000	7/11 #1400	INDIANA	PA		173005	844220
50	391045	2	1	6	2	11	1238-0000	7/11 #1450	PITTSBURGH	PA		173207	845426
51	391052	1	1	1	1	4	1238-0000	7/11 #1490	PITTSBURGH	PA		173207	845459
	173	119	286	194	772	38-0000 Total							

McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438													
RETAIL DISTRIBUTION DATE: AUGUST 10, 1998													
#/Stores	McLANE#	#/SALEM CARTONS BY STYLE				TOTAL #/ CTNS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
		M85	M100	LT M85	LT M100								
1	470484	2	1	5	2	10	1449-0000	KOPYC ENTERPRISE	ALBANY	NY		162304	314502
2	470492	1	0	1	1	3	1449-0000	ON THE RUN	SYRACUSE	NY		162205	763105
3	470559	4	1	4	1	10	1449-0000	PETE'S RED OAK MOBIL	POUGHKEEPSIE	NY		162308	742007
4	470617	1	1	1	1	4	1449-0000	ON THE RUN #08KM2	ROCHESTER	NY		162604	756564
5	450999	2	2	2	2	8	1449-0000	MCCABES MOBILE	RIVERSIDE	RI		112808	665754
6	458117	1	1	1	1	4	1449-0000	RICHMOND MOBIL	WYOMING	RI		112801	657862
		11	6	14	8	39	49-0000 Total						
1	20644	0	0	1	1	2	1547-0000	COOKS CONVENIENCE	SILVER SPRINGS	NY		162606	670966
2	20651	2	1	3	2	8	1547-0000	LAKEVILLE GASWAY	LAKEVILLE	NY		162604	395628
3	20669	1	0	1	2	4	1547-0000	COOKS CONVENIENT CTR	PIFFARD	NY		162602	337410
4	20685	2	4	1	3	10	1547-0000	COOKS CONVENIENT CTR	HOLCOMB	NY		162605	502124
5	20693	1	2	4	4	11	1547-0000	COOKS CONVENIENT CTR	AVON	NY		162604	764284
6	20701	2	1	3	1	7	1547-0000	COOK'S HENRIETTA	ROCHESTER	NY	NYS	162604	431360
		8	8	13	13	42	47-0000 Total						

McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438													
RETAIL DISTRIBUTION DATE: AUGUST 10, 1998													
#/ Stores	#/SALEM CARTONS BY STYLE					TOTAL							
	McLANE#	M85	M100	LT M85	LT M100	#/ CTNS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
1	602003	2	2	2	2	8	1879-0000	EXPRESS MART #301	AUBURN	NY	NYS	162202	553661
2	602011	2	2	2	2	8	1879-0000	EXPRESS MART #305	ENDICOTT	NY		162204	485836
3	602029	2	2	2	2	8	1879-0000	EXPRESS MART #306	JOHNSON CITY	NY		162204	484177
4	602037	2	2	2	2	8	1879-0000	EXPRESS MART #308	MC GRAW	NY	NYS	162205	171375
5	602052	2	2	2	2	8	1879-0000	EXPRESS MART #311	UNION SPRINGS	NY	NYS	162605	763657
6	602060	2	2	2	2	8	1879-0000	EXPRESS MART #312	WATERLOO	NY		162202	763431
7	602078	2	2	2	2	8	1879-0000	EXPRESS MART #313	WATERLOO	NY		162202	706655
8	602094	2	2	2	2	8	1879-0000	EXPRESS MART #317	PHELPS	NY		162605	643129
9	602102	2	2	2	2	8	1879-0000	EXPRESS MART #318	CANANDAIGUA	NY		162605	20447
10	602110	2	2	2	2	8	1879-0000	EXPRESS MART #319	GENEVA	NY		162605	643131
11	602128	2	2	2	2	8	1879-0000	EXPRESS MART #321	HAMILTON	NY		162605	681989
12	602136	2	2	2	2	8	1879-0000	EXPRESS MART #323	HOMER	NY	NYS	162205	762922
13	602144	2	2	2	2	8	1879-0000	EXPRESS MART #324	CORTLAND	NY	NYS	162205	763079
14	602151	2	2	2	2	8	1879-0000	EXPRESS MART #325	WHITNEY POINT	NY	NYS	162205	763683
15	602169	2	2	2	2	8	1879-0000	EXPRESS MART #326	ITHACA	NY	NYS	162605	763615
16	602177	2	2	2	2	8	1879-0000	EXPRESS MART #327	ITHACA	NY	NYS	162605	763666
17	602193	2	2	2	2	8	1879-0000	EXPRESS MART #329	SIDNEY	NY	NYS	162210	348511
18	602219	2	2	2	2	8	1879-0000	EXPRESS MART #331	AUBURN	NY	NYS	162202	548424
19	602227	2	2	2	2	8	1879-0000	EXPRESS MART #332	CORTLAND	NY	NYS	162205	37685
20	602235	2	2	2	2	8	1879-0000	EXPRESS MART #334	BINGHAMTON	NY	NYS	162204	539496
21	602243	2	2	2	2	8	1879-0000	EXPRESS MART #337	ELMIRA	NY	NYS	162605	538029
22	602250	2	2	2	2	8	1879-0000	EXPRESS MART #338	WEST WINDSOR	NY		162204	597276
23	602284	2	2	2	2	8	1879-0000	EXPRESS MART #345	MOUNT UPTON	NY		162206	591386
24	602292	2	2	2	2	8	1879-0000	EXPRESS MART #346	WATERVILLE	NY	NYS	162206	632868
25	602300	2	2	2	2	8	1879-0000	EXPRESS MART #347	MORRISVILLE	NY	NYS	162206	528046
26	602318	2	2	2	2	8	1879-0000	EXPRESS MART #349	OWEGO	NY	NYS	162204	506487

McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438													
RETAIL DISTRIBUTION DATE: AUGUST 10, 1998													
#/ Stores	#/SALEM CARTONS BY STYLE					TOTAL							
	McLANE#	M85	M100	LT M85	LT M100	#/ CTNS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
27	602326	2	2	2	2	8	1879-0000	EXPRESS MART #351	DRYDEN	NY		162205	701518
28	602334	2	2	2	2	8	1879-0000	EXPRESS MART #352	CHEEKTOWAGA	NY	NYS	162601	680915
29	602342	2	2	2	2	8	1879-0000	EXPRESS MART #353	HORSEHEADS	NY	NYS	162605	205484
30	602359	2	2	2	2	8	1879-0000	EXPRESS MART #357	APALACHIN	NY		162204	587447
31	602367	2	2	2	2	8	1879-0000	EXPRESS MART #358	CANASTOTA	NY	NYS	162206	376126
32	602375	2	2	2	2	8	1879-0000	EXPRESS MART #359	DELHI	NY	NYS	162210	365820
33	602441	2	2	2	2	8	1879-0000	EXPRESS MART #360	CATO	NY		162202	712071
34	602466	2	2	2	2	8	1879-0000	EXPRESS MART #302	AUBURN	NY		162202	733677
35	603480	2	2	2	2	8	1879-0000	EXPRESS MART #367	NEWARK	NY		162605	768446
36	603498	2	2	2	2	8	1879-0000	EXPRESS MART #366	VICTOR	NY		162605	768441
37	603506	2	2	2	2	8	1879-0000	EXPRESS MART #365	WILLIAMSON	NY		162605	768442
38	603514	2	2	2	2	8	1879-0000	EXPRESS MART #364	MANCHESTER	NY		162605	768451
39	603522	2	2	2	2	8	1879-0000	EXPRESS MART #363	MACEDON	NY		162605	768445
40	603530	2	2	2	2	8	1879-0000	EXPRESS MART #362	MARION	NY		162605	768430
41	603548	2	2	2	2	8	1879-0000	EXPRESS MART #361	ONTARIO	NY		162605	768452
42	603662	2	2	2	2	8	1879-0000	EXPRESS MART #336	GROTON	NY		162205	795631
		84	84	84	84	336	79-0000 Total						
43	602045	2	2	2	2	8	1879-0100	PETR-ALL #310	SKANEATELES	NY		162202	762796
44	602276	2	2	2	2	8	1879-0100	PETR-ALL #340	BAINBRIDGE	NY		162605	559114
		4	4	4	4	16	79-0100 Total						

McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438													
RETAIL DISTRIBUTION DATE: AUGUST 10, 1998													
#/ Stores	#/SALEM CARTONS BY STYLE					TOTAL							
	McLANE#	M85	M100	LT M85	LT M100	#/ CTNS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
1	34207	10	2	5	4	21	1906-1404	COASTAL MART 7201	ELMER	NJ		133402	565106
2	34348	19	5	15	14	53	1906-1404	COASTAL MART 7216	SALEM	NJ		133402	565137
3	34355	18	7	14	7	46	1906-1404	COASTAL MART 7217	SALEM	NJ		133402	393988
4	34413	6	2	11	2	21	1906-1404	COASTAL MART 7223	SHARPTOWN	NJ		133402	565143
5	34421	7	2	6	3	18	1906-1404	COASTAL MART 7224	PILESGROVE	NJ		133402	565015
6	34454	2	2	2	5	11	1906-1404	COASTAL MART 7227	WOODBURY	NJ		133403	564991
7	34504	6	5	12	8	31	1906-1404	COASTAL MART 7231	FAIRTON	NJ		133402	478391
8	34512	7	7	6	5	25	1906-1404	COASTAL MART 7232	CEDARVILLE	NJ		133402	478393
9	34520	14	7	10	5	36	1906-1404	COASTAL MART 7228	EGG HARBOR TWP	NJ		133401	666537
10	33019	2	1	4	2	9	1906-1404	COASTAL MART 7401	LEWISBURG	PA		173804	182231
11	33027	2	2	5	3	12	1906-1404	COASTAL MART 7402	SELINSGROVE	PA		173804	621300
12	33043	4	3	5	3	15	1906-1404	COASTAL MART 7404	WEST MILTON	PA		173804	776295
13	33050	2	1	5	1	9	1906-1404	COASTAL MART 7405	MIDDLEBURG	PA		173804	182483
14	33068	5	2	8	2	17	1906-1404	COASTAL MART 7406	MIFFLINBURG	PA		173804	182470
15	33092	2	2	4	2	10	1906-1404	COASTAL MART 7409	MILTON	PA		173804	182207
16	33126	4	2	2	2	10	1906-1404	COASTAL MART 7412	MONTANDON	PA		173804	775909
17	33134	4	2	3	3	12	1906-1404	COASTAL MART 7413	NORTHUMBERLND	PA		173804	776006
18	33159	5	4	5	3	17	1906-1404	COASTAL MART 7415	ELYSBURG	PA		173804	464027
19	33167	4	2	4	1	11	1906-1404	COASTAL MART 7416	SUNBURY	PA		173804	776226
20	33225	4	4	9	3	20	1906-1404	COASTAL MART 7422	TREVORTON	PA		173804	464015
21	33241	5	1	5	2	13	1906-1404	COASTAL MART 7424	MT PLEASANT MILLS	PA		173804	776231
22	33282	2	2	2	2	8	1906-1404	COASTAL MART 7428	SOUTH WILLIAMSP	PA		173804	490408
23	33290	2	1	7	2	12	1906-1404	COASTAL MART 7431	WILLIAMSPORT	PA		173804	716776
		136	68	149	84	437	06-1404 Total						

McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438													
RETAIL DISTRIBUTION DATE: AUGUST 10, 1998													
--#-- Stores	#/SALEM CARTONS BY STYLE					TOTAL							
	McLANE#	M85	M100	LT M85	LT M100	#/ CTNS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
1	26187	1	0	4	1	6	2666-0000	NEIGHBORS	WHATELY	MA		113108	448830
		1	0	4	1	6	66-0000 Total						
1	680306	3	3	3	2	11	2712-0000	KRAUSZERS FOODS	EAST HARTFORD	CT		113104	631640
2	680322	2	1	3	1	7	2712-0000	KRAUSZERS	ROCKY HILL	CT		113103	455869
3	680454	2	2	7	3	14	2712-0000	KRAUSZERS	NEW HAVEN	CT		113107	271825
4	680462	3	1	3	4	11	2712-0000	KRAUSZERS	BRANFORD	CT		113107	820073
5	680488	1	1	1	2	5	2712-0000	KRAUSZERS	NEW HAVEN	CT		113107	271916
		11	8	17	12	48	12-0000 Total						
1	127761	1	1	1	2	5	2757-1100	DAIRY MART 776	NORWICH	CT		112804	685477
2	128421	1	1	1	1	4	2757-1100	DAIRY MART 842	N ATTLEBORO	MA		112809	634273
		2	2	2	3	9	57-1100 Total						
1	69542	1	1	1	1	4	2803-0000	J MART	VICTOR	NY	NYS	162605	763808
2	91124	1	1	1	1	4	2803-0000	J MART	PHELPS	NY	NYS	162605	763376
3	91132	1	1	1	1	4	2803-0000	J MART	STANLEY	NY	NYS	162605	763876
4	91140	1	1	1	1	4	2803-0000	J MART	HOLCOMB	NY	NYS	162605	764215
5	91157	1	1	1	1	4	2803-0000	J MART	SHORTSVILLE	NY	NYS	162605	763725
6	91165	1	1	1	1	4	2803-0000	J MART	CANANDAIGUA	NY	NYS	162605	66402
7	91173	1	1	1	1	4	2803-0000	J-MART #8	PALMYRA	NY	NYS	162605	307408
		7	7	7	7	28	03-0000 Total						
1	13094	0	0	1	0	1	2945-0000	KERHONKSON COUNTRY	KERHONKSON	NY		162306	780232
		0	0	1	0	1	45-0000 Total						

**McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438****RETAIL DISTRIBUTION DATE: AUGUST 10, 1998**

#/ Stores	#/SALEM CARTONS BY STYLE					TOTAL #/ CTNS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
	McLANE#	M85	M100	LT M85	LT M100								
1	800052	1	1	1	1	4	3423-0000	MANLEY'S #12	JOHNSON CITY	NY		162204	787493
2	800078	1	1	1	1	4	3423-0000	MANLEY'S #10	JOHNSON CITY	NY		162204	737740
3	800086	1	1	2	2	6	3423-0000	MANLEY'S #9	CONKLIN	NY		162204	731971
4	800094	1	1	2	1	5	3423-0000	MANLEY'S #8	ENDICOTT	NY		162204	704829
5	800102	1	0	1	0	2	3423-0000	MANLEY'S #7	WINDSOR	NY		162204	696102
6	800110	1	1	3	2	7	3423-0000	MANLEY'S #6	VESTAL	NY		162204	694719
7	800128	1	0	1	1	3	3423-0000	MANLEY'S #5	JOHNSON CITY	NY		162204	682048
8	800136	1	1	2	1	5	3423-0000	MANLEY'S #4	BINGHAMTON	NY		162204	665231
9	800144	1	1	3	1	6	3423-0000	MANLEY'S #3	BINGHAMTON	NY		162204	655716
10	800151	1	1	1	1	4	3423-0000	MANLEY'S #2	VESTAL	NY		162204	598601
11	800169	1	1	1	1	4	3423-0000	MANLEY'S #1	BINGHAMTON	NY		162204	566789
12	800177	1	1	1	0	3	3423-0000	MANLEY'S #11	ENDWELL	NY		162204	766428
		12	10	19	12	53	23-0000 Total						
1	25726	2	0	4	1	7	3665-0000	TRAVELPORTS OF AMERI	PAULSBORO	NJ		133402	737001
2	25619	3	1	3	2	9	3665-0000	TRAVEL PORT #141	GREENCASTLE	PA		292608	304039
		5	1	7	3	16	65-0000 Total						
1	703041	2	2	2	2	8	3680-0000	CHESTNUT MOBIL	EAST HARTFORD	CT		113104	659971
2	703058	1	1	1	1	4	3680-0000	SUPER PUMPER 3	MIDDLETOWN	CT		113103	718994
3	703066	0	0	1	0	1	3680-0000	SUPER PUMPER 4	YALESVILLE	CT		113107	724791
4	703009	1	0	1	1	3	3680-0000	CHESTNUT MOBIL GARDR	GARDINER	NY		162307	684365
5	703017	0	0	2	1	3	3680-0000	CHESTNUT MOBIL	NEW PALTZ	NY		162307	485384
6	703025	1	0	3	2	6	3680-0000	CHESTNUT MOBIL LAGRA	POUGHKEEPSIE	NY		162308	686513
7	703033	2	2	2	2	8	3680-0000	CHESTNUT MART OF BLO	BLOOMINGBURG	NY		162210	704354
		7	5	12	9	33	80-0000 Total						
1	20578	4	4	4	4	16	3873-0000	TOBACCO ROAD #1	HAMILTON	NY		162206	783563
		4	4	4	4	16	73-0000 Total						



McLANE NE / AUGUST SALEM .30¢ TEAR TAPE PROMOTION #800438													
RETAIL DISTRIBUTION DATE: AUGUST 10, 1998													
		#/SALEM CARTONS BY STYLE				TOTAL							
#/ Stores	McLANE#	M85	M100	LT M85	LT M100	#/ CTNS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
1	48090	2	2	2	2	8	5405-0000	SUNOCO A- PLUS #8371	LOWVILLE	NY		162206	779547
2	98350	2	2	2	2	8	5405-0000	A-PLUS EXPRESS	SYRACUSE	NY		162205	622758
3	98376	5	5	5	5	20	5405-0000	A PLUS MINI MKT	CORTLAND	NY		162205	691918
4	98913	2	2	2	2	8	5405-0000	SUNOCO A-PLUS #8110	BOONVILLE	NY		162206	574614
5	98962	2	2	2	2	8	5405-0000	A-PLUS #7904	CORTLAND	NY	NYS	162205	398352
		13	13	13	13	52	05-0000 Total						
		1342	923	1850	1133	5248	rand Total						
		44.73	30.77	61.67	37.77	TOTAL CASES							